

# MERRYCK MENTOR

## DAME LOUISE MAKIN



### CLIENT EXPERIENCE

AVIVA  
CINVEN  
LUFTHANSA AG

### BOARD EXPERIENCE

HALMA PLC -  
CHAIR  
1851 TRUST -  
CHAIR  
ATOTECH - NED  
THERAMEX -  
NED

### OVERVIEW

Louise has over 35 years of international business experience most recently as Chief Executive Officer at BTG plc for 15 years. She has extensive board experience with established and start-up ventures, and is Chair at Halma plc.

Louise was awarded a DBE in 2014 for services to Life Sciences, with citations for being a role model for Women in Business and Women in Science.

### APPROACH

Are we asking ourselves the right question? This question is at the core of Louise's approach whether it be about strategy, organisation or questions about ourselves. Along with a deeply held belief in culture as a competitive advantage, Louise believes these are the foundations on which innovative and lasting improvements can be built.

### CAREER HISTORY

After a first degree and a PhD from Cambridge, Louise spent the initial 15 years of her career in the industrial sector with a variety of commercial and planning roles in ICI and English China Clays. She then joined Baxter Healthcare where she was President of the largest European business. Louise then joined BTG plc as CEO in 2004 where she led the strategic repositioning and transformational growth journey from a market cap of \$0.2bn to \$4.2bn.

Louise has also served as a non executive director on the Boards of Premier Foods plc, Intertek Group plc, Woodford Patient Capital Trust, Atotech Ltd and Theramex Ltd. She was also a Trustee of The Outward Bound Trust for 10 years and Chair of the 1851 Trust for 5 years. Louise is an Honorary Fellow of St John's College, Cambridge.

### PERSONAL

Louise has a partner and two grown-up children. Competitive sport has also played an important thread in her life from rowing, high altitude running and cross-country skiing to racing yachts.